

Nurturing Entrepreneurial Mindset & Skillset among Students & Youth through Games & Tools



# Entrepreneurship is the need of the hour

A young Bharat with million of unemployed youth and plethora of social problems to be solved, throws a great challenge as well as a big opportunity.

To overcome the challenge and tap this opportunity, the only way forward is an inclusive approach, which is to nurture entrepreneurial spirit and mindset among youth of our nation!

Youth with entrepreneurial spirit and mindset will start looking problems around them as opportunities and innovate to come up with indigenous solutions for local problems and thus create a stronger and an *Atmanirbhar Bharat*.

## Challenge

How to nurture entrepreneurial spirit and mindset among the students of schools & colleges



### Our Innovative Solution

- TOOGLE Methodology –
   Tools for Outcome & Games for Learning
- Specially designed to engage, excite & empower students to kick start their entrepreneurial journey
- Online delivery mode enables reach to masses & offer cost effectiveness
- Hybrid model (with physical start-up game kit & online training programs)

## Our Approach

We believe that entrepreneurship is really not a fate, yet a capability, and it's not limited to just about starting a company.

An entrepreneurial mindset is a way of thinking and a skill set that can be learned by anyone.

### Entrepreneurial Skillset

#### Idea

Opportunity Identification Understand the User need Ideation & Innovation

### Prototype

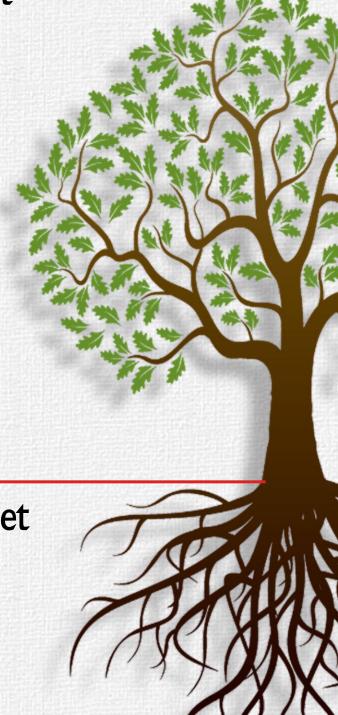
Idea Validation
Skillset & Skill gap
Bootstrapping
Minimum Viable Product

### Micro-Launch

Refine the prototype Lean Start-up Canvas Prepare the Pitch deck Investor's perspective

### Entrepreneurial Mindset

- Opportunity Seeker
- Growth Mindset
- Design Thinking
- Problem Solver
- Empathy
- Innovator





## **Programs**

### 1. Mass to Class

**Objective** - Reaching to larger group to nurture Entrepreneurial spirit, mind-set & filter potential entrepreneurs

### Session Topic

- 1. The Dreamer
- 2. Opportunity grabber
- 3. Problem Solver
- 4. Innovator
- 5. The Doer

### 2. Idea to digital MVP Launch

**Objective** - To train selected participants on the start-up journey and help them launch their Digital Minimum Viable Product (MVP)

### Session Topic

- 1. Opportunity Identification
- 2. Innovation
- 3. Start-up journey
- 4. Idea & problem statement
- 5. Design Thinking
- 6. Idea Validation
- 7. POC
- 8. How to build MVP
- 9. Build MVP
- 10. Validate MVP
- 11. Start-up lean Canvas
- 12. Digital MVP Launch (Demo Day)

## **Programs**

### 3. Idea to Start-up Micro Launch

**Objective** - To empower and handhold students to micro - launch their Start-up

- 1. Opportunity Identification
- 2. Innovation
- 3. Start-up journey
- 4. Idea & problem statement
- 5. Design Thinking
- 6. Idea Validation
- 7. POC
- 8. How to build MVP
- 9. Build MVP
- 10. Validate MVP
- 11. Start-up lean Canvas
- 12. Digital MVP Launch
- 13. Market validation
- 14. Prototype Launch
- 15. Business Modelling
- 16. Financial modelling
- 17. Pitch Deck
- 18. Start-up Micro Launch

# Industry & Job focused Start-up Programs

### **Industry Connect Start-up Programs**

One Semester project

- Students get the opportunity to directly work with industry & innovate to solve industry problems
- Align field of study with industry & apply learnings in real time
- First hand exposure of market and industry
- Build a solid career path by building scalable startups with industry

### Job Focused Start-up Programs

One Semester project

- Aligning career path with aspiring industry through live Intrapreneurship projects
- Innovate to solve challenges & create value preposition for employer
- Build Intrapreneurial CV

## Online Game & Tool-Based Start-up Programs



# Physical Start-up Game Kit



## Our Methodology



Gamification

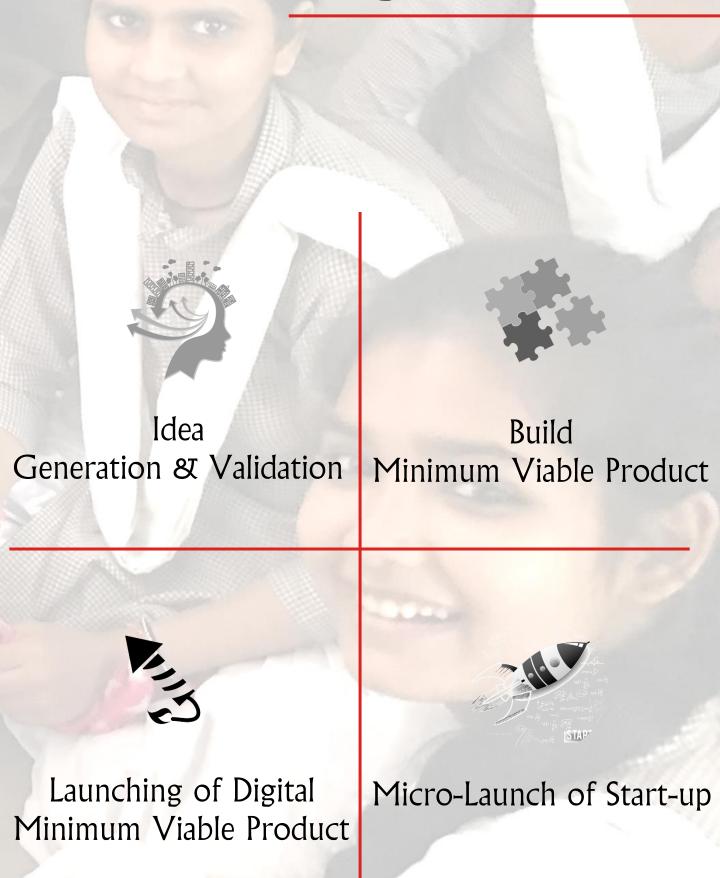


Activity প্র Tools



Experiential & Engaging

## Tangible Outcome



## Learning Outcome

IIC INNOVATION AMBASSADOR TRAINING SERIES

Know Start-up
Journey

Develop Entrepreneurial Mindset

Learn about
Pitch & Fund
Raising

Learn Design Thinking

# Life Skills (FLIPS)

- Flexibility
- Leadership
- Initiative
- Productivity
- Social Skills

# Learning Skills (The 4 C's)

- Critical Thinking
- Creativity
- Collaboration
- Communication

# Literacy Skills (IMT)

- Information
- Media
- Technology

## Recognition

### #startupindia

Recognized by Start-up India Awarded Tax Exemption Founders are recognized as Innovation Ambassador by Institution's Innovation Council, Ministry of Education Initiative



Winner of Start-up 500 Awards



Most Innovative Company of the Year

### **Partners**



Atal Incubation centre
Dayanand Sagar University, Bengaluru



Incubation Centre Mizoram University



Slumcode, Kenya, East Africa



The Entrepreneur Zone, Hyderabad



Tonic Teaching, Belgium

## Our Team



Kunnwar Vijay Parmar
Founder
MBA & Certification in Entrepreneurship,
previously launched India's 1st farm
tourism start-up.
Ex. B.D-Manager Zen Technologies Ltd



Ritu Srivaastava
Founder
B.Arch. & Certification in Entrepreneurship & Innovation Management-MITx, Ex. Vice President-Design Management-Sumitomo Corporation



Ashima Aggarwal
Director
Masters in Mathematics & Education,
An educationist with 30 years
of teaching experience.



Prof. S. Lakshmi Devi
Advisor
An alumna of Miranda House,
Honorary Director of centre of
Entrepreneurship, University of Delhi,
Founder Principal of Shaheed Rajguru College.



Prof. Vinay Nangia
Advisor
An alumnus of Banaras Hindu University
Headed Business School in IIT Roorkee,
Global work exposure &
a passionate mentor



Prof. S.K. Palhan
Advisor
An alumnus of IIT Kharagpur & FMS,
Professor at Great Lakes Institute of
Management.Self Effectiveness trainer
& a pioneer in entrepreneurship education

## Our Projects















A **Hero Group** INITIATIVE





(Recognised by Government of Rajasthan and covered u/s 2(f) of the UGC Act 1956)
Enlightening Minds. Inspiring Leadership.







# Letter of Appreciation From Mizoram University Incubation Centre (Govt. of Mizoram)



### मिज़ोरम विश्वविद्यालय Mizoram University इन्क्यूबेशन केंद्र Incubation Centre

आइज़ल- <sup>७९६००४</sup> , मिज़ोरम AIZAWL-796004, MIZORAM

Dated: 25 Nov 2020

Letter of Appreciation

To,

Team Skilleit (Wivitan Solutions India Pvt Ltd.) Gurugram

It is my pleasure to write a letter of appreciation to your organization for successfully conducting the Startup incubation Program for the students of Mizoram University (Incubation Centre). we are glad to share that we have received encouraging feedback from the students.

The program was well designed and its application, activity, and game-based approached made it more vibrant and engaging for the participants. The overall program success level and its outcome were found excellent. We are glad to see that many start-up teams generated innovative start-up ideas and also developed their digital Minimum Viable Products.

We are also glad to have you as our formal partner for conducting such programs for the Mizoram Government under its Entrepreneurship Development Scheme & look forward to our collaborative efforts to nurture the entrepreneurial mindset and spirit among the students and youth of the state of Mizoram through your innovative & Game-Based Start-up programs.

We at Mizoram University Incubation Centre wish you a great success ahead.

(Dr. LALDINLIANA)

# Letter of Appreciation From BML Munjal University



THE HERO GROUP

12 Oct., 2020

#### **Team Skilleit**

(Wivitan Solutions India Pvt Ltd.)

Gurugram,

Dear Kunnwar Vijay,

It is our pleasure to write a letter of appreciation to your organisation for successfully conducting Teachers' StartUp Training for our faculty and Start-up foundation Program for students.

Our faculty found the program valuable and we also received overwhelming feedback from our students.

The program was well designed and its application, activity and game-based approached made it more vibrant and engaging for the participants. The overall program engagement level and its outcome was found excellent.

We surely look forward for our continues association.

We wish you great success ahead.

Sincerely,

Davinder Singh

Jamides Sings

Associate Professor – Innovation & Strategy

Assistant Dean

School of Management



## www.skilleit.com Click to connect through WhatsApp

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Wivitan Solutions India Pvt. Ltd.
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Gurugram (India)